2018 TAX RETURN

CLIENT COPY

Client: 51234

Prepared for: BEAT THE STREETS - LOS ANGELES, INC. 515 S. FIGUEROA ST., 16TH FLOOR LOS ANGELES, CA 90071 213-703-2343

Prepared by: SARAH R. PIERCE HARVEY & PARMELEE LLP 2511 HUNTINGTON DRIVE SAN MARINO, CA 91108 626-795-9376

Date: SEPTEMBER 12, 2019

Comments:

DO NOT MAIL

Route to: _____

Form 8879-EO	IRS <i>e-file</i> Signature Authorization for an Exempt Organization		OMB No. 1545-1878
Department of the Treasury Internal Revenue Service	For calendar year 2018, or fiscal year beginning, 2018, and ending ► Do not send to the IRS. Keep for your reco ► Go to www.irs.gov/Form8879EO for the latest in	ords.	2018
Name of exempt organization			entification number
BEAT THE STREETS	- LOS ANGELES, INC.	45-442	5805
Name and title of officer		·	
ANDREW BARTH	PRESIDENT		
	rn and Return Information (Whole Dollars Only)		
check the box on line 1a, 2 leave line 1b, 2b, 3b, 4b, o	n for which you are using this Form 8879-EO and enter the applic ta, 3a , 4a , or 5a , below, and the amount on that line for the return r 5b , whichever is applicable, blank (do not enter -0-). But, if you Do not complete more than one line in Part I.	being filed with this form	was blank, then
1 a Form 990 check here	► 🔀 b Total revenue, if any (Form 990, Part VIII, column	n (A), line 12)	1b 661,604.
	nere b Total revenue, if any (Form 990-EZ, line 9)		2b
3a Form 1120-POL chec	k here b Total tax (Form 1120-POL, line 22)		3 b
	nere 🕨 🔲 🐱 Tax based on investment income (Form 990-F	-	4 b
5 a Form 8868 check her	e ► b Balance Due (Form 8868, line 3c)		5b
D. III D. I.	nd Signature Authorization of Officer		
intermediate service provid the IRS (a) an acknowledg refund, and (c) the date of funds withdrawal (direct de organization's federal taxe contact the U.S. Treasury I authorize the financial inst answer inquiries and resol organization's electronic re Officer's PIN: check one b X I authorize <u>HARVEY</u> on the organization's tax a state agency(ies) reg the return's disclosure As an officer of the organ indicated within this re program, I will enter m	to enter ERO firm name year 2018 electronically filed return. If I have indicated within this return ulating charities as part of the IRS Fed/State program, I also auth consent screen. hization, I will enter my PIN as my signature on the organization's tax y turn that a copy of the return is being filed with a state agency (ies y PIN on the return's disclosure consent screen.	er my PIN 5123 Erter five num do not enter all optimized the second the reason for any delay in preparation software for party to this account. To rever prior to the payment (settl xes to receive confidentia tification number (PIN) as inds withdrawal.	a IRS and to receive from processing the return or to initiate an electronic ayment of the oke a payment, I must ement) date. I also I information necessary to my signature for the a as my signature for the bers, but zeros is being filed with ERO to enter my PIN on d return. If I have
Officer's signature		7/22/2019	
Part III Certification			
ERO's EFIN/PIN. Enter you number (EFIN) followed by	rr six-digit electronic filing identification r your five-digit self-selected PIN	[95175511118 Do not enter all zeros
	neric entry is my PIN, which is my signature on the 2018 electron bmitting this return in accordance with the requirements of Pub. 4163 , ders for Business Returns.		
ERO's signature	H R. PIERCE Date ►		
	ERO Must Retain This Form – See Instruct Do Not Submit This Form to the IRS Unless Reques		Farm 0070 FO (0010)
BAA For Paperwork Redu	ction Act Notice, see instructions.		Form 8879-EO (2018)

2018 Exempt Org. Return prepared by:

Harvey & Parmelee LLP 2511 Huntington Drive San Marino, CA 91108

BEAT THE STREETS - LOS ANGELES, INC. 515 S. Figueroa St., 16th Floor Los Angeles, CA 90071

DO NOT MAIL

13215 Penn Street, Suite 101 Whittier, CA 90602-4719 (562) 698-9891 • Fax (562) 698-0428

2511 Huntington Drive San Marino, CA 91108-2603 (626) 795-9376 • Fax (626) 795-0114



Certified Public Accountants www.acpa4u.com Richard Scrivanich, CPA Debi L. Rhinehart, CPA Valerie G. Sullivan, CPA Sarah R. Pierce, CPA

Retired Michael E. Parmelee, CPA Genno S. Coppa, CPA Inactive Gregg McGinley, CPA Inactive Wayne L. Harvey, CPA Inactive

September 12, 2019

Andrew Barth Beat the Streets - Los Angeles, Inc. 515 S. Figueroa St., 16th Floor Los Angeles, CA 90071

Dear Mr. Barth:

Federal Tax Return: Your 2018 Federal Return of Organization Exempt from Income Tax will be electronically filed with the Internal Revenue Service upon receipt of a signed Form 8879-EO - IRS e-file Signature Authorization. Your Federal return is due by November 15, 2019. No tax is payable with the filing of this return.

<u>E-File Forms</u>: We cannot transmit your tax returns without receipt of both a) all signed e-file authorization forms and b) your signed engagement letter. Please return these to us within 7 days either via mail or fax. Your tax returns will be e-filed on receipt; however, any balances due are not required to be paid until the due date listed.

<u>Certified Mail</u>: The Tax Court has ruled that a tax return is not considered timely filed if it is lost by the U.S. Postal Service and it was not sent by registered or certified mail. In order to avoid the risk of your returns being lost in the mail and, therefore, treated as not received on time, you should mail the returns via certified mail, return receipt requested. Save the receipt and you will be presumed to have timely filed your return, even if not received by the taxing agencies.

Please be sure to call us if you have any questions.

Sincerely,

Sarah R. Pierce

2018

FEDERAL EXEMPT ORGANIZATION TAX SUMMARY

PAGE 1

BEAT THE STREETS - LOS ANGELES, INC.

45-4425805

REVENUE	2018	2017	DIFF
CONTRIBUTIONS AND GRANTS PROGRAM SERVICE REVENUE. INVESTMENT INCOME. OTHER REVENUE.	604,717 3,316 54,121 -550	788,583 1,959 84,978 -198,451	-183,866 1,357 -30,857 197,901
TOTAL REVENUE	661,604	677,069	-15,465
EXPENSES SALARIES, OTHER COMPEN., EMP. BENEFITS OTHER EXPENSES	234,923 382,886	257,240 357,618	-22,317 25,268
TOTAL EXPENSES	617,809	614,858	2,951
NET ASSETS OR FUND BALANCES REVENUE LESS EXPENSES TOTAL ASSETS AT END OF YEAR TOTAL LIABILITIES AT END OF YEAR NET ASSETS/FUND BALANCES AT END OF YEAR	43,795 1,510,398 517 1,509,881	62,211 1,577,773 0 1,577,773	-18,416 -67,375 517 -67,892

DO NOT MAIL

Form **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.
 Go to www.irs.gov/Form990 for instructions and the latest information

Open to Public Inspection

OMB No. 1545-0047 2018

Depa Inter	artment of nal Reven	the Treasury ue Service	•	Do not en Go to www.	ter social secu irs.gov/Form9	rity numbers o 90 for instru	on this form as Ictions and	s it may be ma the latest ir	ide public. Iformatio	n.		Inspection		
Α	For the	2018 calen	dar year, or tax		-			, and endin				,		
В	Check if a	applicable:	С		-				-	D Employ	er iden	tification number		
	Addr	ess change	BEAT THE	STREETS	- LOS A	NGELES,	INC.			45-	4425	5805		
	Nam	e change	515 S. FI	GUEROA	ST., 161					E Telepho	-			
	Initia	il return	LOS ANGEL	ES, CA	90071					213	-703	3-2343		
	Final r	return/terminated										2010		
		nded return								G Gross re	eceipts	\$ 671,952	2	
		ication pending	F Name and add	ress of principa	officer:				H(a) Is this	a group retur			No	
			SAME AS C	ABOVE					H(b) Are all	subordinates attach a list	include		No	
T	Tax-exe	empt status:	X 501(c)(3)	501(c) () ◄ (ir	nsert no.)	4947(a)(1) o	r 527	lf "No,	" attach a list.	(see ir	nstructions)	ļ.	
J			W.BEATTHE		, ,			·	H(c) Group	exemption nu	umber I	•		
ĸ	Form o	f organization:	X Corporation	Trust	Association	Other ►	L	Year of format	•••	-		legal domicile: CA		
Pa		Summar							201			OII		
				ition's missi	on or most s	significant a	ctivities:BE	AT THE	STREET	S-LA C	ULTI	IVATES YOUTH		
-	Т		ENT IN UN											
ŭ	F		LEADERSH											
rna	Ç		WRESTLING											
Governance	2 C	heck this bo			n discontinu						net as	ssets.		
Ō			oting members								3		8	
ŝ			dependent voti	-	-			•			4		8	
vitie			of individuals of volunteers (5		3	
Activities &			ed business rev								ь 7а		30 0.	
ą			l business taxa								7u 7b		0.	
										rior Year	7.0	Current Year	0.	
	8 C	ontributions	and grants (Pa	art VIII, line	1h)					788,5	83	604,71	7.	
Revenue			vice revenue (P		,						59.	3,31		
ver			ncome (Part VII							84,9		54,12		
щ			e (Part VIII, col							-198,4		-55		
			e – add lines 8							677,0	69.	661,60	4.	
	13 G	Frants and s	imilar amounts	paid (Part I	X, column (/	A), Tines 1-3	8)							
	14 Benefits paid to or for members (Part IX, column (A), line 4)													
s	15 S	alaries, oth	er compensatio	n, employee	e benefits (P	art IX, colu	mn (A), line	s 5-10)		257,2	40.	234,92	3.	
Expenses	16a P	rofessional	fundraising fee	s (Part IX, d	olumn (A),	line 11e)								
bei	b⊺	otal fundrais	sing expenses (Part IX, col	umn (D), lin	e 25) ►								
ш	17 0		ses (Part IX, co							357,6	18	382,886.		
		•	es. Add lines 13			-				614,8		617,80		
		•	s expenses. Sul	-		-				62,2		43,79		
۶ő			•							ng of Curren		End of Year	<u>.</u>	
ets lanc	20 T	otal assets	(Part X, line 16)						L,577,7		1,510,39	8.	
Ass I Ba	21 T	otal liabilitie	es (Part X, line	26)						, ,	0.		7.	
Net Assets or Fund Balances	22 N	let assets or	fund balances	. Subtract li	ne 21 from I	ine 20			. 1	L,577,7	73.	1,509,88	1.	
	rt II	Signatur	e Block									_,,.		
Unde	er penaltie	s of perjury, I de	eclare that I have exa	amined this retu	rn, including acc	companying sch	edules and state	ements, and to	the best of n	ny knowledge	and be	lief, it is true, correct, and		
com	olete. Decl	laration of prepa	arer (other than office	er) is based on	all information o	f which prepare	r has any knowl	edge.						
Siç	jn	Signatu	re of officer						Da	ate				
He	re		REW BARTH						PRES	IDENT				
			print name and title		Dura 1			Det		<u>г г</u>		DTIN		
			preparer's name		Preparer's sign		_	Date		Check	if	PTIN		
Pa			R. PIERCE			. PIERC	E			self-employe	ed	P01321940		
Pre	eparer													
US	e Only	Firm's addre			CON DRIV							5-2031505		
					CA 91108					Phone no.		-795-9376		
-			nis return with th											
BA	A For P	aperwork R	Reduction Act N	lotice, see t	he separate	instruction	s.	TEE	EA0101L 08/	20/18		Form 990 (20	J18)	

Form	990 (2018)	BEAT THE STRE	ETS - LO	S ANGELES,	INC.		45-4425	805 Page	2
Par		ement of Program						Г	_
		k if Schedule O contair		or note to any	line in this F	Part III			
1	5	ribe the organization's ד כדעדבייק רוא כו		ידס ערוויינע א		ייד א נואהדס	SERVED COMMUNITI	FC BV	
							INTEGRITY, AND		; —
		THE INSTRUCTION							!
									· —
2	0	nization undertake any si	gnificant progr	am services duri	ng the year w	hich were not liste	ed on the prior		
	Form 990 or						·····	Yes X No	
3		cribe these new services inization cease conduct			naes in how	it conducts any	program services?	Yes X No	
3	5	cribe these changes on S	3 ,	Significant chai	iges in now	it conducts, any			
4	Describe the	e organization's program	m service acc	omplishments f	or each of it	s three largest p	ogram services, as meas	ured by expenses.	
	Section 501	(c)(3) and 501(c)(4) or e, if any, for each progr	ganizations a	re required to re	eport the am	ount of grants ar	d allocations to others, th	e total expenses,	
		, in any, for each progr							
4 a	(Code:) (Expenses \$	556	,948. includi	ng grants of	\$) (Revenue \$)
	ORGANIZ	ED_AND_OPERATE					NT_PROGRAMS_AT_M	IDDLE	
							GREATER LOS ANG		
		BTSLA DOWNTOW	N ACADEMY	AT BELMO	NT HIGH	SCHOOL IN	THE DOWNTOWN LOS	ANGELES	
	AREA.								
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	(Cada)	ک (Evropped C		in a lu ali	an avanta at				_
40	(Code:) (Expenses \$			ng grants of	\$) (Revenue \$))
					(-)- +				· —
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4 c	(Code:) (Expenses \$		includi	ng grants of	\$) (Revenue \$)
									· —
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									· _
									· —
4 d	Other progra	am services (Describe i	in Schedule C).)					
	(Expenses	\$		ng grants of	\$) (R	evenue \$)	
	Total progra	m service expenses		556,948.				-	
BAA				TEEA01	102L 08/03/18			Form 990 (201	8)

Form 990 (2018) BEAT THE STREETS - LOS ANGELES, INC.

		0		5.
Pa	rt IV Checklist of Required Schedules		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	1	X	NO
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If 'Yes,' complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III.	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If 'Yes,' complete Schedule D, Part IV</i> .	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
i	a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule D. Part VI.	11 a	х	
I	b Did the organization report an amount for investments – other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII.	11 b		Х
	c Did the organization report an amount for investments – program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII	11 c		х
	d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX	11 d		Х
	e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e		Х
	f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	11 f		Х
12;	a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII	12a		Х
I	b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		Х
14	a Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
I	b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If 'Yes,' complete Schedule F, Parts I and IV</i>	14b		х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If 'Yes,' complete Schedule F, Parts II and IV</i>	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (Å), lines 6 and 11e? <i>If 'Yes,' complete Schedule G, Part I</i> (see instructions)	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III.	19		х
20a	Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H	20a		Х
ł) If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21		21		х

Form 990 (2018)

BAA

 Form 990 (2018)
 BEAT
 THE
 STREETS
 LOS
 ANGELES,
 INC.

 Part IV
 Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III	22		X
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J</i> .	23		x
24 a	a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a.	24a		X
I	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
(Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
25 a	a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		Х
I	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I.	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If 'Yes,' complete Schedule L, Part II.</i>	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part III.</i>	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
ä	A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28a		Х
I	A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV.	28b		Х
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If 'Yes,' complete Schedule L, Part IV</i>	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If 'Yes, complete Schedule M.</i>	29	Х	ļ
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i>	30		X X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		^
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II.	32		Х
	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part L</i>	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1	34		Х
35 a	a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
I	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If 'Yes,' complete Schedule R, Part V, line 2</i>	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI</i>	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38		Х
Pa	rt V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V		Yes	
1:	a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1 a 36			110
	Denter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
(Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming	1.	Х	
BAA	(gambling) winnings to prize winners?	1 c Form		(2018)
				/

Page 4

Form	990 (2018) BEAT THE STREETS - LOS ANGELES, INC. 45-4425805	5	F	Page 5
Part	V Statements Regarding Other IRS Filings and Tax Compliance (continued)			
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax State-			
	ments, filed for the calendar year ending with or within the year covered by this return 2a 3		V	
	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2 b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions) Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
	If 'Yes,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation in Schedule 0.	sa 3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a	55		<u> </u>
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Х
	If 'Yes,' enter the name of the foreign country:			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).	F -		v
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a 5b		X X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?	ор 5 с		
	-	50		<u> </u>
6 a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6 a		Х
b	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6 b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7 a		X
	If 'Yes,' did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file	/ 5		<u> </u>
	Form 8282?	7 c		Х
	If 'Yes,' indicate the number of Forms 8282 filed during the year 7 d			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7 e		X
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7 g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7 h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring	7 11		
	organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9 a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9 b		
	Section 501(c)(7) organizations. Enter:			
	Initiation fees and capital contributions included on Part VIII, line 12			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
	Section 501(c)(12) organizations. Enter:			
	Gross income from members or shareholders 11 a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)			
12 a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand			
14 a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х
b	If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O	14b		\square
	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?	15		х
	If 'Yes,' see instructions and file Form 4720, Schedule N.			
	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		Х
	If 'Yes,' complete Form 4720, Schedule O.			

45-4425805 Page 6 Part VI Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI.

Sec	tion A. Governing Body and Management								
			Yes	No					
1 a	Enter the number of voting members of the governing body at the end of the tax year 1 a 8 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. 1 a 8								
F	Enter the number of voting members included in line 1a, above, who are independent 1b 8								
	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other								
2	officer, director, trustee, or key employee?	2		Х					
	3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?								
4	4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?								
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X X					
6	Did the organization have members or stockholders?	6		Х					
7 a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7 a		x					
k	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b		Х					
	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:								
	The governing body?	8 a	Х						
	Each committee with authority to act on behalf of the governing body?	8 b	Х						
	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If 'Yes,' provide the names and addresses in Schedule O</i>	9		Х					
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Re	eveni		ode.)					
			Yes	No					
	Did the organization have local chapters, branches, or affiliates?	10 a		Х					
Ł	If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10 b							
11 a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11 a	Х						
Ł	Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O								
	Did the organization have a written conflict of interest policy? If 'No,' go to line 13	12a	Х						
t	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х						
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done	12 c		х					
13	Did the organization have a written whistleblower policy?	13		Х					
14	Did the organization have a written document retention and destruction policy?	14		Х					
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?								
а	The organization's CEO, Executive Director, or top management official	15a		Х					
b	Other officers or key employees of the organization	15b		Х					
	If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).								
16 a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16 a		Х					
Ł	If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16 b							
Sec	tion C. Disclosure								
	List the states with which a copy of this Form 990 is required to be filed ► _CA								
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 50 available for public inspection. Indicate how you made these available. Check all that apply.	1(c)(3)s onl	у)					
	Own website Another's website X Upon request Other (explain in Schedule O)								
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements availate the public during the tax year.	ole to							
20	State the name, address, and telephone number of the person who possesses the organization's books and records								
	ANDREW BARTH 2511 HUNTINGTON DRIVE SAN MARINO CA 91108 626-795-9376								

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Form 990 (2018) BEAT THE STREETS - LOS	S ANGEI	ĽΕS,	, I	NC	•				45-44258	
Part VII Compensation of Officers, Directo	ors, Tru	stee	es, l	Key	/ Er	npl	oye	ees, Highest C	ompensated En	nployees, and
Independent Contractors			E.e.e.		u	D t				
Check if Schedule O contains a response of Section A. Officers, Directors, Trustees, Ke										· · · · · · · · · · · · · · · · · · ·
1 a Complete this table for all persons required to be listed	<i>,</i>		,							
organization's tax year.								, s		
 List all of the organization's current officers, direcompensation. Enter -0- in columns (D), (E), and (F) in 							idua	Is or organization	s), regardless of an	nount of
 List all of the organization's current key employed 	-							-		
 List the organization's five current highest comp who received reportable compensation (Box 5 of Form organization and any related organizations. 	ensated e W-2 and	emplo /or B	oyee ox 7	es (c 7 of	othei Forr	r tha n 10	in ai 199-1	n officer, director, MISC) of more tha	trustee, or key emp n \$100,000 from th	oloyee) e
• List all of the organization's former officers, key of reportable compensation from the organization and any					est o	omp	bens	ated employees v	who received more t	han \$100,000
 List all of the organization's former directors or truster organization, more than \$10,000 of reportable compen- 										
List persons in the following order: individual trustees employees; and former such persons.	or directo	rs; ir	nstitu	utior	nal t	ruste	ees;	officers; key emp	loyees; highest con	npensated
X Check this box if neither the organization nor any relat	ed organiz	ation	con	nper	isate	ed ar	іу сі	urrent officer, direct	or, or trustee.	
				(C))					
(A) Name and Title	(B) Average hours	thar	n one s both	box,	unles officer /truste		son a	(D) Reportable compensation from the organization	(E) Reportable compensation from	(F) Estimated amount of other
	per week (list any	or d	llusti	Officer	Key	employee	Former	(W-2/1099-MISC)	related organizations (W-2/1099-MISC)	compensation from the organization
	hours for related	Individual trustee or director	opm	cer	Key employee	loye	ner			and related organizations
	tions	y fa	nalt		loye	on p				
	below dotted	stee	Institutional trustee		e	employee				
	line)		8			alieo	2422			
(1) ANDREW BARTH	5									
PRESIDENT	0	Х		Х				0.	0.	0.
(2) TOM HAZELL	2					1			0	0
DIRECTOR (3) BRIAN GUERRERO	0 2	Х				-		0.	0.	0.
DIRECTOR	0	x						0.	0.	0.
(4) JEFF NEWMAN	2							0.	0.	0.
DIRECTOR		Х						0.	0.	0.
(5) TOM SLOWEY	2									
DIRECTOR	0	Х						0.	0.	0.
(6) ANDY REDMAN	2									
DIRECTOR	0	Х						0.	0.	0.
(7) TYLER BAIER	2							0	0	0
DIRECTOR	0	Х					-	0.	0.	0.
(8) SAM GOLDFEDER DIRECTOR	<u>2</u> 0	х						0.	0.	0
(9)	0	Λ						0.	0.	0.
		•								
(10)										
(11)										
(12)		ļ								
(13)										

(14)

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Pa	rt VII Section A. Officers, Directors, Tru		Key	Em	-	-	es, a	anc	d Highest Com	pensated Emp	loyees (continued)
		(B)			(C	;) sition					
	(A) Name and title	Average hours per week	box, offic	(do not check more than one box, unless person is both an officer and a director/trustee)		(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation			
		(list any hours for related organiza - tions below dotted line)	individual trustee or director	nstitutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	(W-2/1099-MISC)	from the organization and related organizations
(15)											
(16)											
(17)											
(18)											
(19)											
(20)											
(21)											
(22)											
(23)								. 1		A	
(24)						1		N			
(25)			N					-			
	Sub-total								0.	0.	0.
	Total from continuation sheets to Part VII, Section Total (add lines 1b and 1c)							•	0.	0.0.	0.
2	Total number of individuals (including but not limited from the organization \triangleright 0					vho	receiv	ved			
											Yes No
3	Did the organization list any former officer, direct on line 1a? If 'Yes,' complete Schedule J for such	h individu	ıal								3 X
4	For any individual listed on line 1a, is the sum of the organization and related organizations greate such individual	reportab r than \$1	le coi 50,00	mper 00? /	nsa If 'Y	tion ′ <i>es,</i>	and <i>com</i>	oth ple	er compensation te Schedule J for	from	4 X
5	Did any person listed on line 1a receive or accrud for services rendered to the organization? If 'Yes	e comper ,' <i>comple</i>	nsatio ete Sc	n fro chedu	om a ule	any <i>J fo</i>	unre <i>r suc</i>	late h p	d organization or erson	individual	
	tion B. Independent Contractors	a a tradition of		al a .a.t.		-		the e		aan \$100 000 af	
	Complete this table for your five highest compensation from the organization. Report compen	sated inde sation for	the ca	alend	lar y	year	endir	ng w	vith or within the or	ganization's tax yea	r.
	(A) Name and business addr	ess							(B) Description of	of services	(C) Compensation
	Total number of independent earth-store (i.e. 1		المما ا	, th -	oc !'	iot-	- ما م		who rocained are	then	
2	Total number of independent contractors (including b \$100,000 of compensation from the organization		nea to	5 (1105	se II	ISTEC	1 900/	ve) v	who received more	uian	

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Page 9

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenu excluded fro under sect 512-514
1 a Federated campaigns1 a					
b Membership dues 1b					
c Fundraising events 1c					
d Related organizations 1 d					
e Government grants (contributions) 1 e	50,000.				
f All other contributions, gifts, grants, and similar amounts not included above 1 f	554,717.				
g Noncash contributions included in lines 1a-1f: \$	49,798.				
h Total. Add lines 1a-1f		604,717.			
• • • • • • • • • • • • • • • • • • •	Business Code				
2a PROGRAM PARTNER FEES		2,750.	2,750.		
b USA CARD FEES		356.	356.		
C PARTICIPANT FEES		210.	210.		
d					
f All other program service revenue					
g Total. Add lines 2a-2f	►	3,316.			
3 Investment income (including dividends		5,510.			
other similar amounts)		54,125.	54,125.		
4 Income from investment of tax-exempt	bond proceeds ►				
5 Royalties	►				
(i) Real	(ii) Personal		NAIL		
6 a Gross rents			A DIM		
b Less: rental expenses					
c Rental income or (loss)					
d Net rental income or (loss)					
7 a Gross amount from sales of (i) Securities	(ii) Other				
assets other than inventory 9,794.					
b Less: cost or other basis and sales expenses 9,798.					
c Gain or (loss)	,				
d Net gain or (loss)	• • • • • • • • • • • • • • • • • • • •	-4.	-4.		
8 a Gross income from fundraising events (not including \$					
See Part IV, line 18					
b Less: direct expenses					
c Net income or (loss) from fundraising e		-550.			
9 a Gross income from gaming activities. See Part IV, line 19					
b Less: direct expenses					
c Net income or (loss) from gaming activ	ities ►				
10 a Gross sales of inventory, less returns and allowancesa	1				
b Less: cost of goods sold k					
c Net income or (loss) from sales of inve	5				
Miscellaneous Revenue	Business Code				
¹¹ a					
b					
d All other revenue					

1 Grants and other assistance to domestic organizations, and other assistance to domestic individuals. See Part IV, line 22. Image: Compensation and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16 4 Benefits paid to or for members. 0. 0. 5 Compensation of current officers, individuals. See Part IV, line 28. 0. 0. 6 Compensation of current officers, individuals. See Part IV, line 12. 0. 0. 0. 7 Other satisfies and wages. 192,187. 164,319. 27,868. 8 Pension plan accruate and contributions (include section 4958(C)(3)(6). 0. 0. 0. 0. 9 Other employee benefits. 121,206. 18,025. 3,181. 15,050. 12,793. 2,257. 10 Payroll taxes. 15,050. 12,793. 2,257. 15,050. 12,793. 2,257. 11 Fees for services (non-employees): a Management 5,432. 2,992. 460. 13 Office expenses. 129,7677. 120,130. 9,637. 129,7677. 120,130. 9,637. 14 Information technology. 129,7677. 120,130. 9,637. 129,7677. 120,130. 9,637. 16 Occupancy. 40,	0.
2 Grants and other assistance to domestic individuals. See Part IV. lines 15 and 16 energin individuals. See Part IV. lines 15 and 16 denefits paid to or for members Grants and other assistance to foreign organizations, foreign overmements, and for- eign individuals. See Part IV. lines 15 and 16 Benefits paid to or for members Compensation of current officers, firsteors, firstlees, and key employees Compensation not included above, to disqualified persons (as defined under section 4950((2)(30)) Other aslaries and wages Persion plan accruals and contributions (include section 4016(v) and 403(5) employer contributions) Other engloyee benefits Fees for services (non-employees): a Management. b legal c Accounting d Lobbying e Professional fundraising services. See Part IV, line 17 f Investment management fees g Other, effine 11g expression Stockule 0 \$CCI. or Coupancy. frees. frees. g Coupancy. frees. frees. g Coupancy. frees. g Coupancy. frees. g Coupancy. frees. g Coupancy. g Payments of fravel or entertainment expenses for any federal, state, or local public officials. g Conferences, conventions, and meetings. g Payments of flaites. g Payments of flaites. g Conferences, conventions, and meetings. g Payments of flaites.	
3 Grants and other assistance to foreign organizations, foreign overmements, and for- eign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees Compensation not included above, to disgualified persons (as defined under section 4958(f(1)) and persons described in section 4958(f(1)) and persons described in formations). 0. 0. 0. 9 Other employee benefits. 15, 050. 12, 793. 2, 257. 11 Fees for services (non-employees): a Management. 12, 105. 7, 350. 12 blegal. 12, 20, 130. 9, 637. 12 Advertising and promotion. 12, 27, 97. 12, 130. 9, 637. 13 Office expenses. 12, 358. 2 2 16 Occupancy. 40, 000. 23, 589. 2 2 17 Travel. 2	
5 Compensation of current officers, directors, trustees, and key employees. 0	
tustees, and key employees 0. 0. 0. 0. 6 Compensation not included above, to disgualified persons (as defined under section 4956(f(1)) and persons described in secton 4956(f(1)) and persons described in secton 4956(f(1)) and persons described in secton 4956(f(1)) and 493(0) 0. 0. 0. 0. 7 Other salaries and wages 192,187. 164,319. 27,868. 8 Pension plan accruats and contributions (include section 401(k) and 493(0) 5,440. 1,040. 9 Other employee benefits 21,206. 18,025. 3,181. 10 Payroll taxes 15,050. 12,793. 2,257. 11 Fees for services (non-employees): a Management 7,350. 7,350. 7,350. 10 Lobbying. 7,350. 129,767. 120,130. 9,637. 12 Advertising and promotion. 13,452. 2,992. 460. 13 Office expenses. 14,107. 129,767. 120,130. 9,637. 14 Information technology. 13,452. 2,992. 460. 15 Royatties 23,589. 23,589. 23,589. 16 Occupancy. 40,000. 40,000. 26,565. <t< th=""><td></td></t<>	
disgualified persons (as defined under section 4958(f(1)) and persons described in the section 4958(f(1)) and persons described in the section 4958(f(1)) and for the section 4958(f(1))	
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b Legal 7, 350. c Accounting	
c Accounting 7,350. d Lobbying 7,350. e Professional fundraising services. See Part IV, line 17 1 f Investment management fees 9 g Other, (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule 0, SCH. 129,767. 120,130. 9,637. 12 Advertising and promotion 33,452. 2,992. 460. 14 Information technology 33,452. 2,992. 460. 15 Royalties 40,000. 40,000. 123,589. 16 Occupancy 40,000. 40,000. 123,589. 17 Travel. 23,589. 23,589. 1 19 Conferences, conventions, and meetings 1 1 1 10 Interest 2 2 2 3 12 Payments to affiliates 2 2 3 2 12 Payments to affiliates 11, 694. 9, 355. 2, 339. 12 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e, If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e 11, 694. 9, 355. 2, 339.	
d Lobbying	
e Professional fundraising services. See Part IV, line 17 f Investment management fees g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule 0, SCH. 12 Advertising and promotion 13 Office expenses 14 Information technology 15 Royalties 16 Occupancy 17 Travel. 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings 11 Payments to affiliates 12 Payments to affiliates 13 Ofter expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e	
f Investment management fees 9 g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule 0,\$CH 129,767. 12 Advertising and promotion 129,767. 13 Office expenses 3,452. 14 Information technology 3,452. 15 Royalties 40,000. 16 Occupancy 40,000. 17 Travel 23,589. 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 23,589. 19 Conferences, conventions, and meetings 2 11 Payments to affiliates 26,565. 21 Payments to affiliates 11,694. 22 Depreciation, depletion, and amortization 26,565. 23 Insurance 11,694. 9,355. 24. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e 11,694.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule 0,SCH. 129,767. 120,130. 9,637. 12 Advertising and promotion. 3,452. 2,992. 460. 13 Office expenses. 3,452. 2,992. 460. 14 Information technology. 3,452. 2,992. 460. 15 Royalties. 40,000. 40,000. 129,767. 120,130. 9,637. 16 Occupancy. 40,000. 40,000. 100. 100. 100. 17 Travel. 23,589. 23,589. 100. 100. 100. 17 Travel. 23,589. 23,589. 100.	
(A) amount, list line 11g expenses on Schedule 0,\$CH. 0 129, 757. 120, 130. 9, 637. 12 Advertising and promotion. 3,452. 2,992. 460. 13 Office expenses. 3,452. 2,992. 460. 14 Information technology. 120,100. 120,100. 120,100. 15 Royalties. 40,000. 40,000. 120,100. 16 Occupancy. 40,000. 40,000. 120,100. 17 Travel. 23,589. 23,589. 120,100. 18 Payments of travel or entertainment expenses for any federal, state, or local public officials. 10 11 11 19 Conferences, conventions, and meetings. 120 120,565. 26,565. 111,694. 9,355. 2,339. 12 Depreciation, depletion, and amortization 26,565. 111,694. 9,355. 2,339. 111,694. 9,355. 2,339. 13 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e 11,694. 9,355. 2,339.	
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14 Information technology. 1 15 Royalties. 1 16 Occupancy. 40,000. 40,000. 17 Travel. 23,589. 23,589. 18 Payments of travel or entertainment expenses for any federal, state, or local public officials. 1 1 19 Conferences, conventions, and meetings. 1 1 21 Payments to affiliates. 1 2 22 Depreciation, depletion, and amortization. 26,565. 26,565. 23 Insurance. 11,694. 9,355. 2,339. 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e. 1 1 694. 9,355. 2,339.	
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17 Travel. 23,589. 23,589. 18 Payments of travel or entertainment expenses for any federal, state, or local public officials. 23,589. 23,589. 19 Conferences, conventions, and meetings. 20 10 11 19 Conferences, conventions, and meetings. 20 11 11 20 Interest. 26,565. 26,565. 26,565. 21 Payments to affiliates. 26,565. 26,565. 2,339. 22 Depreciation, depletion, and amortization 26,565. 2,339. 2,339. 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e 11,694. 9,355. 2,339.	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials. 19 Conferences, conventions, and meetings 20 Interest. 21 Payments to affiliates. 22 Depreciation, depletion, and amortization 26,565. 23 Insurance. 11,694. 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e	
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 22 Depreciation, depletion, and amortization 23 Insurance	
 23 Insurance	
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e	
covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e	
expenses on Schedule O.)	
a CAMP EXPENSE 42,007. 42,007.	
b BTS LA APPAREL/UNIFORMS 19,624. 19,624.	
c JAMBOREE/CLINICS/PROGRAMS 15,346. 15,346.	
d WRESTLING_SUPPLIES/EQUIP9,5139,513.	
e All other expenses	
25 Total functional expenses. Add lines 1 through 24e 617, 809. 556, 948. 60, 861.	0.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► ☐ if following SOP 98-2 (ASC 958-720)	

Form 990 (2018) BEAT THE STREETS - LOS ANGELES, INC.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX..... (4)

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Form 990 (2018) BEAT THE STREETS - LOS ANGELES, INC. Part X Balance Sheet

Part X	Balance Sheet			
	Check if Schedule O contains a response or note to any line in this Part X			
		(A) Beginning of year		(B) End of year
1	Cash – non-interest-bearing	78,567.	1	116,369
2	Savings and temporary cash investments	940.	2	931
3	Pledges and grants receivable, net.		3	
4	Accounts receivable, net		4	
5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		-	
~	Loans and other receivables from other disqualified persons (as defined under		5	
6	section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L		6	
7	Notes and loans receivable, net		7	
8	Inventories for sale or use		8	
9	Prepaid expenses and deferred charges		9	15,500
10 a	a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D10a203,068.			
	b Less: accumulated depreciation 10b 131, 613.	98,020.	10 c	71,455
11	Investments – publicly traded securities	1,400,246.	11	1,306,143
12	Investments – other securities. See Part IV, line 11		12	
13	Investments – program-related. See Part IV, line 11		13	
14	Intangible assets		14	
15	Other assets. See Part IV, line 11		15	
16	Total assets. Add lines 1 through 15 (must equal line 34)	1,577,773.	16	1,510,398
17	Accounts payable and accrued expenses		17	51
18	Grants payable		18	
19	Deferred revenue		19	
20	Tax-exempt bond liabilities		20	
2 21			21	
21 22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
23			23	
24	Unsecured notes and loans payable to unrelated third parties		24	
25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D.		25	
26	Total liabilities. Add lines 17 through 25.	0.	26	517
2	Organizations that follow SFAS 117 (ASC 958), check here ► X and complete			
3 27	lines 27 through 29, and lines 33 and 34.	177 507	27	202 720
27	Temporarily restricted net assets.	177,527.	27 28	203,738
28	· · · ·	1 400 240	20	1 200 14
27 28 29 30 31 32 33	Organizations that do not follow SFAS 117 (ASC 958), check here ►	1,400,246.	25	1,306,143
30	Capital stock or trust principal, or current funds		30	
31	Paid-in or capital surplus, or land, building, or equipment fund		31	
32	Retained earnings, endowment, accumulated income, or other funds		32	
33	Total net assets or fund balances	1 577 773	33	1 500 001
34	Total liabilities and net assets/fund balances.	1,577,773.	34	1,509,881
AA	Total habilities and het assets/fund balances	1,577,773.	J 4	1,510,398 Form 990 (201

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Page 11

Forr	n 990 (2018) BEAT THE STREETS - LOS ANGELES, INC. 45	-4425	805	Pa	age 12
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI.				
1	Total revenue (must equal Part VIII, column (A), line 12)	. 1		661,	604.
2	Total expenses (must equal Part IX, column (A), line 25)	2		617,	
3	Revenue less expenses. Subtract line 2 from line 1	. 3		43,	795.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1	L,577,	
5	Net unrealized gains (losses) on investments	5		-111,	
6	Donated services and use of facilities	6			
7	Investment expenses	. 7			
8	Prior period adjustments	. 8			
9	Other changes in net assets or fund balances (explain in Schedule O)	. 9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,				
	column (B))	. 10]	L,509,	881.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990: X Cash Accrual Other				
	If the organization changed its method of accounting from a prior year or checked 'Other,' explain		_		
	in Schedule O.				
2	a Were the organization's financial statements compiled or reviewed by an independent accountant?			2a	Х
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review	ved on a	а 🗌		
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
I	b Were the organization's financial statements audited by an independent accountant?			2 b	Х
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa	rate			
	basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
	c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the aud	it,			
	review, or compilation of its financial statements and selection of an independent accountant?			2 c	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.				
3	a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single				
	Audit Act and OMB Circular A-133?			3 a	Х
I	b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required a	udit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits	<u></u>		3 b	
BAA	TEEA0112L 08/03/18		F	orm 990	(2018)

SCHEDULE A	
(Form 990 or 990-EZ	Z)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. ► Attach to Form 990 or Form 990-EZ.

OMB No. 15	45-0047
201	8

Departn Internal	nent of the Treasury Revenue Service	► (Go to <i>www.irs.gov/Fo</i>	Inspection				
Name o	f the organization						Employer identifica	tion number
BEA'	I THE STREE	TS - LOS A	ANGELES, INC.				45-442580	
Part	I Reason fo	r Public Cha	arity Status (All o	rganizations must of	comple	te this	part.) See instruct	ions.
The o	rganization is not	a private found	dation because it is: ((For lines 1 through 12,	check o	nly one	box.)	
1	A church, conv	vention of church	nes, or association of c	hurches described in sec	tion 1 70(b)(1)(A)(i).	
2	A school desc	ribed in section 1	170(b)(1)(A)(ii). (Attach	Schedule E (Form 990 or	990-EZ)).)		
3	A hospital or	a cooperative h	nospital service organ	nization described in sec	ction 170)(b)(1)(A	A)(iii).	
4	A medical res	search organiza	tion operated in conj	unction with a hospital	describe	d in sec	tion 170(b)(1)(A)(iii). E	nter the hospital's
	name, city, a	nd state:						
5	An organizati	on operated for 5)(1)(A)(iv). (Co	the benefit of a colle mplete Part II.)	ege or university owned	or opera	ated by	a governmental unit de	scribed in
6	A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).							
7	X An organizatio	on that normally i 0(b)(1)(A)(vi). (receives a substantial p Complete Part II.)	part of its support from a	governm	ental un	t or from the general put	lic described
8								
9								
Ū	or university:							
10	10 An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)							
11	An organizati	on organized a	nd operated exclusive	ely to test for public saf	ety. See	section	n 509(a)(4).	
12	An organizati or more publi	on organized a cly supported o	nd operated exclusive organizations describe	ely for the benefit of, to ed in section 509(a)(1) o	perform or sectio	the fur n 509(a	ctions of, or to carry ou (2). See section 509(a)	It the purposes of one (3). Check the box in
а	Type I. A support	orting organizati	on operated, supervise gularly appoint or elec	supporting organization ed, or controlled by its sup t a majority of the directo	o betroad	rganizat	ion(s), typically by giving	the supported on. You must
b	Type II. A sup	porting organiz	zation supervised or o organization vested in	controlled in connection the same persons that c	with its ontrol or	support manage	ed organization(s), by the supported organizati	naving control or on(s). You
с	'	,		tion operated in connectio plete Part IV, Sections	n with, ar	nd functio	onally integrated with, its	supported
d	Type III non-fu functionally ir	Inctionally integ	rated. A supporting orgonization generally	ganization operated in cor y must satisfy a distribu	nnection	with its s	supported organization(s)	that is not
е			•	hs A and D, and Part V. ten determination from	the IRS	that it ic		Ill functionally
Ū	integrated, or	Type III non-fu	inctionally integrated	supporting organization	1.			
g	Provide the follo	wing informatio	n about the supporte	d organization(s).				
(i) Name of supported of	organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) la organizat in your g docur	ion listed overning	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
					Yes	No		
(A)								
(B)								
(C)								
(D)								
<u>(E)</u>								
Total								

Schedule A (Form 990 or 990-EZ) 2018 BEAT THE STREETS - LOS ANGELES, INC. 45-4425805

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Cale begi	ndar year (or fiscal year nning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')	1,122,119.	957,886.	636,509.	748,583.	564,717.	4,029,814.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge			15,000.	40,000.	40,000.	95,000.
4	Total. Add lines 1 through 3	1,122,119.	957,886.	651,509.	788,583.	604,717.	4,124,814.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						2,663,401.
6	Public support. Subtract line 5 from line 4						1,461,413.
Sec	tion B. Total Support						
Cale begi	ndar year (or fiscal year nning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
7	Amounts from line 4	1,122,119.	957,886.	651,509.	788,583.	604,717.	4,124,814.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	36,335.	42,188	50,954.	84,978.	54,106.	268,561.
9	Net income from unrelated business activities, whether or not the business is regularly carried on		NC),	,	,	0.
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	V					0.
11	Total support. Add lines 7 through 10						4,393,375.
12	Gross receipts from related activ	vities, etc. (see ins	structions)			12	0.
	First five years. If the Form 990 is organization, check this box and	stop here		ird, fourth, or fifth t	ax year as a sectio	n 501(c)(3)	►
-	tion C. Computation of Pu						
	Public support percentage for 20	•	.,				33.26%
	Public support percentage from						31.08 %
16a	33-1/3% support test-2018. If t and stop here. The organization						
b	and stop here. The organization qualifies as a publicly supported organization						
17a	10%-facts-and-circumstances te or more, and if the organization the organization meets the 'facts	meets the 'facts-a	and-circumstances	s' test, check this	box and stop her	e. Explain in Part	VI how
	10%-facts-and-circumstances te or more, and if the organization organization meets the 'facts-an	meets the 'facts-a d-circumstances'	and-circumstances test. The organiza	s' test, check this ation qualifies as a	box and stop her a publicly support	e. Explain in Part ed organization.	VI how the ►
18	Private foundation. If the organi	zation did not che	ck a box on line	13, 16a, 16b, 17a,	or 17b, check thi	s box and see ins	structions ►

Schedule A (Form 990 or 990-EZ) 2018

Part III

Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) D. I.I.

Sec	tion A. Public Support						
	dar year (or fiscal year beginning in) 🕨	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and membership fees						
	received. (Do not include						
2	any 'unusual grants.')						
2	Gross receipts from admissions, merchandise sold or services						
	performed, or facilities						
	furnished in any activity that is related to the organization's						
	tax-exempt purpose						
3	Gross receipts from activities						
	that are not an unrelated trade or business under section 513.						
4	Tax revenues levied for the						
-	organization's benefit and						
	either paid to or expended on its behalf						
5	The value of services or						
	facilities furnished by a governmental unit to the						
	organization without charge						
6	Total. Add lines 1 through 5	-					
	Amounts included on lines 1,						
	2, and 3 received from disqualified persons.						
h	Amounts included on lines 2						
U	and 3 received from other than						
	disqualified persons that exceed the greater of \$5,000 or						
	1% of the amount on line 13						
	for the year						
С	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from line 6.)						
500	tion B. Total Support						
		(2) 2014	(b) 2015	(c) 2016	(d) 2017	(a) 2019	
	dar year (or fiscal year beginning in) Amounts from line 6	(a) 2014	(b) 2015	(0) 2010	(d) 2017	(e) 2018	(f) Total
	Gross income from interest, dividends,						
TUa	payments received on securities loans,						
	rents, royalties, and income from						
b	similar sources Unrelated business taxable						
-	income (less section 511						
	taxes) from businesses acquired after June 30, 1975						
c	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b, whether or not the business is						
	regularly carried on						
12	Other income. Do not include						
	gain or loss from the sale of capital assets (Explain in						
	Part VI.)						
13	Total support. (Add lines 9,						
14	10c, 11, and 12.) First five years. If the Form 990 i	ic for the organiz	tion's first same	d third fourth	r fifth tox year as	2 continue $501/c^{2}$	2
14	organization, check this box and	stop here					"▶
Sec	tion C. Computation of Put						
15	Public support percentage for 20	18 (line 8, colum	n (f), divided by li	ine 13, column (f))	15	0/0
16	Public support percentage from 2	2017 Schedule A,	Part III, line 15.			16	0/0
Sec	tion D. Computation of Invo	estment Incor	ne Percentage	е			
17	Investment income percentage for				umn (f))	17	00
18	Investment income percentage fr	-		-			0/0
	33-1/3% support tests—2018. If t						d line 17
	is not more than 33-1/3%, check	this box and sto	p here. The orgar	nization qualifies	as a publicly supp	orted organization	•
b	33-1/3% support tests -2017. If the support tests - 2017.	he organization d	lid not check a bo	ox on line 14 or line	ne 19a, and line 10	5 is more than 33-	1/3%, and
20	line 18 is not more than 33-1/3%		-				
20	Private foundation. If the organiz	cation and not che	eck a box on line	14, 19a, or 19b, 0	CHECK THIS DOX and	see instructions.	

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45-4425805
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Page 4

No

Yes

1

2

3a

3b

3c

4a

Δh

4c

5a

5b

5c

6

7

8

9a

9b

9c

10a

10b

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If 'No,' describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- **2** Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? *If 'Yes,' describe in Part VI when and how the organization made the determination.*
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- **5a** Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes,' answer (b) and (c) below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If 'Yes,' provide detail in Part VI.*
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If 'Yes,' provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If 'Yes,' provide detail in Part VI*.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If 'Yes,' provide detail in Part VI*.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If 'Yes,' answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

Schedule A (Form 990 or 990-EZ) 2018 BEAT THE STREETS - LOS ANGELES, INC.

Part IV	Supporting Organizations (continued)			
			Yes	No
11 Has t	the organization accepted a gift or contribution from any of the following persons?			
	son who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the rning body of a supported organization?	11a		
b A fan	nily member of a person described in (a) above?	11b		
c A 359	% controlled entity of a person described in (a) or (b) above? If 'Yes' to a, b, or c, provide detail in Part VI.	11c		

c A 35% controlled entity of a person described in (a) or (b) above? If 'Yes' to a, b, or c, provide detail in Part VI.

Section B. Type I Supporting Organizations

- Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint 1 or elect at least a majority of the organization's directors or trustees at all times during the tax year? If No, describe in **Part VI** how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.
- 2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If 'Yes,' explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.

Section C. Type II Supporting Organizations

			res	NO
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If 'No,' describe in Part VI how control or management of the			
	supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1		

Section D. All Type III Supporting Organizations

			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If 'No,' explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at	2		
	all times during the tax year? If 'Yes,' describe in Part VI the role the organization's supported organizations played in this regard.	3		

Section E. Type III Functionally Integrated Supporting Organizations

- 1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).
 - The organization satisfied the Activities Test. Complete line 2 below. а
 - The organization is the parent of each of its supported organizations. Complete line 3 below. h
 - The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions). С

2 Activities Test. Answer (a) and (b) below.

- a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.
- 3 Parent of Supported Organizations. Answer (a) and (b) below.
- a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.
- **b** Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in **Part VI** the role played by the organization in this regard.

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Page 5

Yes

1 X / N

No

Yes

2a

2b

3a

3h

1

2

No

Schedule A (Form 990 or 990-EZ) 2018	BEAT	THE	STREETS	-	LOS	ANGELES,	INC.
Part V Type III Non-Function	ally Inte	egrat	ed 509(a)(3	3) :	Supp	orting Orga	nizations

Page 6

1 Check here if the organization satisfied the Integral Part Test as a qualifying trus instructions. All other Type III non-functionally integrated supporting organization	st on No ns mus	ov. 20, 1970 (explain ir st complete Sections A	n Part VI). See through E.	
Section A – Adjusted Net Income		(A) Prior Year	(B) Current Yea (optional)	
1 Net short-term capital gain	1			
2 Recoveries of prior-year distributions	2			
3 Other gross income (see instructions)	3			
4 Add lines 1 through 3.	4			
5 Depreciation and depletion	5			
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6			
7 Other expenses (see instructions)	7			
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8			
Section B — Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)	
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):				
a Average monthly value of securities	1a			
b Average monthly cash balances	1b			
c Fair market value of other non-exempt-use assets	1c			
d Total (add lines 1a, 1b, and 1c)	1d			
e Discount claimed for blockage or other factors (explain in detail in Part VI):				
2 Acquisition indebtedness applicable to non-exempt-use assets	2			
3 Subtract line 2 from line 1d.	3			
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4			
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5			
6 Multiply line 5 by .035.	6			
7 Recoveries of prior-year distributions	7			
8 Minimum Asset Amount (add line 7 to line 6)	8			
Section C – Distributable Amount			Current Year	
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1			
2 Enter 85% of line 1.	2			
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3			
4 Enter greater of line 2 or line 3.	4			
5 Income tax imposed in prior year	5			
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6			

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

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Schedule A (Form 990 or 990-EZ) 2018

Schedule A (Form 990 or 990 EZ) 2018 BEAT THE STREETS - LOS ANGELES, INC.

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Par	t V Type III Non-Functionally Integrated 509(a)(3) Su	upporting Organiza	tions (continued)	
Sec	tion D – Distributions			Current Year
1	Amounts paid to supported organizations to accomplish exempt pu			
2	Amounts paid to perform activity that directly furthers exempt purposes of in excess of income from activity	of supported organizations	5,	
3	Administrative expenses paid to accomplish exempt purposes of su	upported organizations		
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the organizati in $\ensuremath{\text{Part VI}}\xspace$). See instructions.	ion is responsive (provide	details	
9	Distributable amount for 2018 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Sec	tion E – Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1	Distributable amount for 2018 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2018 (reasonable cause required – explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2018			
a	From 2013			
	From 2014			
	From 2015			
d	From 2016			
	From 2017			
1	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2018 distributable amount			
i	Carryover from 2013 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2018 from Section D, line 7:			
a	Applied to underdistributions of prior years			
-	Applied to 2018 distributable amount			
c	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.			
7	Excess distributions carryover to 2019. Add lines 3j and 4c.			
8	Breakdown of line 7:			
а	Excess from 2014			
	Excess from 2015			
	Excess from 2016			
d	Excess from 2017			
е	Excess from 2018			

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Schedule A (Form 990 or 990-EZ) 2018

Schedule A (Form 990 or 990-EZ) 2018	BEAT THE	STREETS -	LOS	ANGELES,	INC.	45-4425805	Page 8
Part VI Supplemental Informat Section A, lines 1, 2, 3b, 3c, 4	ion. Provide t	he explanations i	required	by Part II, lin	e 10; Part II	, line 17a or 17b;Part III, line 1, s 1 and 2: Part IV, Section C, li	2; Part IV,
						Part V, Section B, line 1e; Part	
Section D, lines 5, 6, and 8; a	nd Part V, Section	on E, lines 2, 5, a	and 6. A	Iso complete t	his part for	any additional information.	
(See instructions.)							

DO NOT MAIL

OMB No. 1545-0047

2018

Employer identification number

- /	Atta	ch to	Form	99 0 ,	Form	99 0-EZ	, or Fo	rm 990-	PF.
Go	o to	www.	irs.go	v/Foi	rm990	for the	latest	informa	ation

Department of the Treasury Internal Revenue Service Name of the organization

5		
BEAT THE STREETS - LOS ANGELE	S, INC.	45-4425805
Organization type (check one):		
Filers of:	Section:	
Form 990 or 990-EZ	X 501(c)(3) (enter number) organization	
	4947(a)(1) nonexempt charitable trust not treated as a	private foundation
	527 political organization	
Form 990-PF	501(c)(3) exempt private foundation	
	4947(a)(1) nonexempt charitable trust treated as a priva	ate foundation
	501(c)(3) taxable private foundation	

Check if your organization is covered by the General Rule or a Special Rule.

►

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33-1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering 'N/A' in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer 'No' on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

BAA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)	1 1	Page 2
Name of organization	Employer identification number	
BEAT THE STREETS - LOS ANGELES, INC.	45-4425805	
Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.		

	Contributors (see instructions). Use duplicate copies of Part I if additional s		(4)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>1</u>	ANDREW_BARTH		Person X Payroll
	515 S. FIGUEROA ST., 16TH FL	\$360,000.	Noncash
	LOS ANGELES, CA 90071		(Complete Part II for noncash contributions.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	CAPITAL GROUP FOUNDATION		Person X Payroll
	40 WEST 37TH STREET, SUITE 905	\$98,400.	Noncash
	NEW YORK, NY 10018		(Complete Part II for noncash contributions.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>3_</u>	USA WRESTLING FOUNDATION		Person X Payroll
	6155 LEHMAN DRIVE	\$ <u>37,135.</u>	Noncash
	6155 LEHMAN DRIVE COLORADO SPRINGS, CO 80918		(Complete Part II for noncash contributions.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4	LOS ANGELES SCHOOL POLICE DEPT		Person Payroll
	1575 W 2ND STREET	\$40,000.	Noncash X
	LOS ANGELES, CA 90026		(Complete Part II for noncash contributions.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>5</u>	WEST COAST SPORTS ASSOCIATES		Person X
	8939 S_SEPULVEDA_BLD	\$ <u>12,500.</u>	Payroll Noncash
	LOS ANGELES, CA 90045		(Complete Part II for noncash contributions.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
			Person
		\$	Payroll Noncash
			(Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)	1	1	Page 3
Name of organization	Employer iden	tification nu	mber
BEAT THE STREETS - LOS ANGELES, INC.	45-4425	805	

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

Fartii	NONCASH Property (see instructions). Use duplicate copies of Part II if additional s	space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
4	USE OF CLASSROOM AND WRESTLING SPACE AT BELMONT HIGH SCHOOL. APPROX 3,600 SQ FT.	-	
		\$40,000.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		-	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		-	
		-s	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	00	- - - -	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		-	
		_ _\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		_	
		\$	
BAA		 nedule B (Form 990, 990-E2	

	3 (Form 990, 990-EZ, or 990-PF) (2018)			1 1 Page 4
Name of organ BFAT TH	nization HE STREETS - LOS ANGELES, ING			Employer identification number 45-4425805
	<i>Exclusively</i> religious, charitable, et or (10) that total more than \$1,000 for t the following line entry. For organizations of contributions of \$1,000 or less for the year. Use duplicate copies of Part III if additional	tc., contributions to organ he year from any one contribution pompleting Part III, enter the total (Enter this information once. Se	utor. Comple of <i>exclusive</i>	described in section 501(c)(7), (8), te columns (a) through (e) and e/v religious, charitable, etc.,
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
	N/A			
		(e) Transfer of gift		
	Transferee's name, addres	Rela	tionship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
		(e) Transfer of gift s, and ZIP + 4	Réla	tionship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
	Transferee's name, addres	Relationship of transferor to transferee		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
	Transferee's name, addres	 	tionship of transferor to transferee	
BAA				

60		Sum	alamantal Financial G	Statamonto		OMB No. 1545-0047
	HEDULE D rm 990)	► Complet	Dlemental Financial S is if the organization answered 5, 7, 8, 9, 10, 11a, 11b, 11c, 11d,	2018		
Depar	tment of the Treasury		Attach to Form 990. gov/Form990 for instructions		n	Open to Public
Intern	al Revenue Service	- Go to www.iis.			Inspection dentification number	
	5					
	BEAT THE	STREETS - LOS ANG	ELES, INC.		45-442	25805
Par	t I Organizat	ions Maintaining Dong	or Advised Funds or Othe	r Similar Funds or	Accounts.	
	Complete	In the organization ans	wered 'Yes' on Form 990,		b) Euroda and	athan accounts
1	Total number at e	nd of year	(a) Donor advised fi	inas	b) Funds and	other accounts
2		tributions to (during year).				
3		nts from (during year)				
4	Aggregate value a	it end of year				
5	Did the organization are the organization	on inform all donors and dor on's property, subject to the	nor advisors in writing that the a organization's exclusive legal o	assets held in donor adv ontrol?	sed funds	Yes No
6	Did the organization for charitable purp	on inform all grantees, dono poses and not for the benefit rate benefit?	rs, and donor advisors in writin of the donor or donor advisor,	g that grant funds can be or for any other purpose	e used only conferring	 │Yes □ No
Par	t II Conservat	tion Easements.				
			wered 'Yes' on Form 990,			
1	_	-	y the organization (check all the	11 57	rically importe	ant land area
	Protection of r	of land for public use (e.g., r		Preservation of a histo Preservation of a certi	2 1	
	Preservation		L		neu mistorie st	lucture
2			neld a qualified conservation contr	ibution in the form of a co	nservation ease	ement on the
	last day of the tax					
	Total number of a	anconvotion accoments		2		End of the Tax Year
			ments	2a		
	0	5	fied historic structure included i			
			n (c) acquired after 7/25/06, an			
	structure listed in	the National Register				
3	Number of conservators tax year ►	ation easements modified, trar	sferred, released, extinguished, c	r terminated by the organi	zation during th	ne
4		here property subject to conse				
5	and enforcement	of the conservation easemer	garding the periodic monitoring nts it holds?			
6	Staff and volunteer ►	hours devoted to monitoring, i	inspecting, handling of violations,	and enforcing conservatio	n easements d	uring the year
7	Amount of expense ►\$	s incurred in monitoring, inspe	ecting, handling of violations, and	enforcing conservation ea	sements during	the year
8	and section 170(h))(4)(B)(ii)?	n line 2(d) above satisfy the rec			Yes No
9	In Part XIII, describ include, if applical conservation ease	ble, the text of the footnote	conservation easements in its re to the organization's financial s	venue and expense stater tatements that describes	nent, and balar the organizat	ice sheet, and ion's accounting for
Par	t III Organizati Complete	ions Maintaining Colle	ctions of Art, Historical 1 wered 'Yes' on Form 990,	reasures, or Other Part IV, line 8.	Similar Ass	sets.
1;	art, historical treasu	ures, or other similar assets he	r SFAS 116 (ASC 958), not to r eld for public exhibition, education ncial statements that describes	, or research in furtheranc	ement and bal e of public serv	ance sheet works of ice, provide,
I	historical treasures, following amounts	, or other similar assets held for relating to these items:	r SFAS 116 (ASC 958), to repo or public exhibition, education, or	research in furtherance of	public service,	provide the
	.,		line 1			
~	••					
			nistorical treasures, or other simila 116 (ASC 958) relating to these			liowing
		, , ,	1			
BAA	For Paperwork Pa	eduction Act Notice see the	Instructions for Form 990.	ΤΕΕΔ3301Ι 10/10/19	•••••••••••••••••••••••••••••••••••••••	ule D (Form 990) 2018
					00100	

Schedule D (Form 990) 2018 BEAT				45-4425	
Part III Organizations Maintai	ining Collectio	ns of Art, Histo	rical Treasures, o	or Other Similar Asso	ets (continued)
3 Using the organization's acquisition items (check all that apply):	, accession, and oth	ner records, check ar	ny of the following that	are a significant use of its o	collection
a Public exhibition		d Loan d	or exchange programs	S	
b Scholarly research		e Other			
c Preservation for future gener	ations				
4 Provide a description of the organiz Part XIII.		1	Ū		
5 During the year, did the organiza to be sold to raise funds rather the	tion solicit or recei	ve donations of art	, historical treasures,	or other similar assets	Yes No
Part IV Escrow and Custodia					
line 9, or reported an a	amount on For	n 990, Part X, I	line 21.		m 550, r arc rv,
1 a Is the organization an agent, trus	tee custodian or	other intermediary	for contributions or of	ther assets not included	
on Form 990, Part X?					Yes No
b If 'Yes,' explain the arrangement	in Part XIII and co	omplete the followir	ng table:		
					Amount
c Beginning balance					
d Additions during the year					
e Distributions during the year					
f Ending balance					
2 a Did the organization include an a				-	Yes No
b If 'Yes,' explain the arrangement	in Part XIII. Checl	chere if the explan	ation has been provid	ded on Part XIII	
Part V Endowment Funds. C	amalata if tha		awarad Waal an F	Form 000 Dort IV/ lin	- 10
Part V Endowment Funds. C	(a) Current year				(e) Four years back
1 a Beginning of year balance	1,400,246	(b) Prior year			
b Contributions	1,400,240). <u> </u>	100,0		
			100,0	00. 350,000.	600,000.
c Net investment earnings, gains, and losses	-57,577	248,9	90. 102,3	53. 24,993.	97.
d Grants or scholarships					
e Other expenditures for facilities and programs	36,526	5. 26,1	87	0.	
f Administrative expenses					
g End of year balance	1,306,143	3. 1,400,2	46. 1,177,4	43. 975,090.	600,097.
2 Provide the estimated percentage					
a Board designated or quasi-endowm		e .	<i>S</i> , <i>(</i> , <i>, , , , , , , , , </i>		
b Permanent endowment	100.00%				
c Temporarily restricted endowmer		00			
The percentages on lines 2a, 2b, ar		00%.			
3 a Are there endowment funds not in t	he possession of th	o organization that a	ro hold and administor	od for tho	
organization by:		e organization that a			Yes No
(i) unrelated organizations					3a(i) X
(ii) related organizations					3a(ii) X
b If 'Yes' on line 3a(ii), are the rela	ited organizations	listed as required o	n Schedule R?		3b
4 Describe in Part XIII the intended	l uses of the organ	ization's endowme	nt funds.		· · ·
Part VI Land, Buildings, and	Equipment.				
Complete if the organi	zation answere	ed 'Yes' on Forn	n 990, Part IV, lir	ne 11a. See Form 990	D, Part X, line 10.
Description of property	(a) C	ost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1 a Land			• •		
b Buildings					
c Leasehold improvements					
d Equipment					
e Other			203,068		71,455.
Total. Add lines 1a through 1e. (Column	n (d) must equal F	orm 990, Part X, c			71,455.
BAA				Schedu	le D (Form 990) 2018

Schedule	D (Form 990) 2018	BEAT THE STREETS	- LOS ANGELES,	INC.	45-4425805	Page 3
	Investments -	 Other Securities. 		N/A	See Form 000 Dort)	V line 10
(a) De		ne organization answered tegory (including name of security)	(b) Book value		. See Form 990, Part 7 Jation: Cost or end-of-year market v	
• •		sts				
(3) Other						
(A)						
(B)						
(C)						
<u>(D)</u> (E)						
<u>(F)</u>						
<u>` _</u> (G)						
(H)						
(I)						
Total. (Cold	umn (b) must equal Form	990, Part X, column (B) line 12.) •	•	27.72		
Part VI	Complete if the	- Program Related.	d 'Yes' on Form 99	N/A 0. Part IV. line 11c.	. See Form 990. Part X	<. line 13.
	(a) Description of	f investment	(b) Book value	(c) Method of valuati	ion: Cost or end-of-year mar	rket value
(1)						
(2)						
(3)						
(4)						
(5) (6)						
(7)						
(8)						
(9)						
(10)					*	
Total. (Coll Part IX		990, Part X, column (B) line 13.) 🕨	N/A			
	Complete if th	e organization answered	d 'Yes' on Form 99	0, Part IV, line 11d	. See Form 990, Part X	<, line 15.
		(a) De	escription		(b) Bool	k value
(1) (2)		<u> </u>				
(3)		V-	-			
(4)		-				·
(5)						
(6) (7)						
(8)						
(9)						
(10)						
		al Form 990, Part X, column (́В) line 15.)		▶	
Part X	Other Liabilit Complete if the o	rganization answered 'Yes' on F	Form 990, Part IV, line 1	1e or 11f. See Form 990), Part X, line 25.	
	(a) Descri	ption of liability	(b) Book value			
	leral income taxes					
(2) (3)						
(4)						
(5)						
(6)						
(7) (8)						
(9)						

(11) Total. (Column (b) must equal Form 990, Part X, column (B) line 25.)..... ►

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII.

(10)

Schedule D (Form 990) 2018 BEAT THE STREETS - LOS ANGELES, INC.	45-4425805	Page 4
Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per	Return. N/A	
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total revenue, gains, and other support per audited financial statements	1	
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a Net unrealized gains (losses) on investments 2a		
b Donated services and use of facilities		
c Recoveries of prior year grants		
d Other (Describe in Part XIII.)		
e Add lines 2a through 2d	2e	
3 Subtract line 2e from line 1.	3	
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b Other (Describe in Part XIII.)		
c Add lines 4a and 4b.	4c	
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses p	er Return. N/A	
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total expenses and losses per audited financial statements	1	
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a Donated services and use of facilities 2a		
b Prior year adjustments		
c Other losses		
d Other (Describe in Part XIII.)		
e Add lines 2a through 2d	2e	
3 Subtract line 2e from line 1.	3	
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b Other (Describe in Part XIII.)		
c Add lines 4a and 4b	4c	
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	
Part XIII Supplemental Information.		

Provide the descriptions required for Part II, lines 3, 5, and 9; Part II, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047 2018

•	Complete if the organizations answered 'Yes	on Form 990, Part IV, lines 29 or 30.
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► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

BEAT THE STREETS - LOS ANGELES, INC. Part I Types of Property

Employer identification number
45-4425805

L E.

ar	TT Types of Property						
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Methoo noncash co	(d) d of determir ontribution a	iing mounts
1	Art – Works of art						
2	Art – Historical treasures						
3	Art – Fractional interests						
4	Books and publications						
5	Clothing and household goods						
6	Cars and other vehicles						
7	Boats and planes						
8	Intellectual property.						
			1	9 798	TRADING	C VALUE	
	Securities – Closely held stock		¥	57750.	11010 1110		
	Securities – Partnership, LLC, or trust interests.						
	Securities – Miscellaneous.						
13	Qualified conservation contribution – Historic structures						
14	Qualified conservation contribution – Other						
15	Real estate – Residential						
16	Real estate – Commercial						
	Real estate – Other						
18	Collectibles.						
19	Food inventory.						
	Drugs and medical supplies						
21	Taxidermy.						
22	Historical artifacts						
	Scientific specimens						
24	Archeological artifacts.						
25	Other ► (<u>USE_OF_COMMERCIAL_RE_</u>)	Х	1	40,000.	FAIR VA	ALUE	
26	Other► ()						
27	Other► ()						
28	Other► ()						
29	Number of Forms 8283 received by the organization or organization completed Form 8283, Part IV, Done				29		
						Yes	No
20a	During the year, did the organization receive by contr	ibution any n	roperty reported in Part I	lines 1 through 28 that			
Jud	it must hold for at least three years from the date						
	for exempt purposes for the entire holding period					30 a	Х
b	If 'Yes,' describe the arrangement in Part II.						
31	Does the organization have a gift acceptance poli	cy that requi	ires the review of any r	nonstandard contributio	ns?	31	Х
32a	Does the organization hire or use third parties or noncash contributions?					32a	Х

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

b If 'Yes,' describe in Part II.

describe in Part II.

Schedule M (Form 990) 2018

33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked,

45-4425805 Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

DO NOT MAIL

Page 2

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

BEAT THE STREETS - LOS ANGELES, INC.

Employer identification number 45-4425805

FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS

COPY OF FORM 990 PROVIDED TO BOARD MEMBERS FOR REVIEW PRIOR TO FILING.

FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AVAILABLE

NO OTHER DOCUMENTS AVAILABLE TO THE PUBLIC.

FORM 990, PART IX, LINE 11G OTHER FEES FOR SERVICES

		(A)	(B)	(C)	(D)
		TOTAL	PROGRAM SERVICES	MANAGEMENT <u>& GENERAL</u>	FUND- RAISING
BANK FEES		213.		213.	
COACHING FEES CONSTANT CONTACT FEES		117,488. 780.	117,488.	780.	
DESIGN FEES LIVE SCAN FEES		8,064. 259.	259.	8,064.	
PAYPAL FEES		447.	223.	224.	
PAYROLL PROCESSING PHYSICAL TRAINER SERVICES		2,376. 140.	2,020. 140.	356.	
	TOTAL \$	129,767.\$	120,130.	\$ 9,637.	\$0.
		N			
	nU				

2018

FEDERAL SUPPORTING DETAIL

PAGE 1

BEAT THE STREETS - LOS ANGELES, INC.

FUNDRAISING AND GAMING OTHER DIRECT EXPENSES EVENT/PARTY		
PRIOR YEAR EVENT EXPENSE	OTAL	\$550. \$550.
STMT. OF FUNCTIONAL EXPENSES (990) OTHER SALARIES AND WAGES		
YERO WASHINGTON MORRIS G. BIRD		\$ 100,481. 77,719.
JONATHAN O'BRIENT	OTAL	<u>13,987.</u> <u>\$ 192,187.</u>
STMT. OF FUNCTIONAL EXPENSES (990) OTHER SALARIES AND WAGES		
YERO WASHINGTON MORRIS G. BIRD		\$ 80,385. 69,947.
	OTAL	
STMT. OF FUNCTIONAL EXPENSES (990) OTHER SALARIES AND WAGES YERO WASHINGTON	-	\$ 20,096.
MORRIS G. BIRD	OTAL	7,772. <u>\$27,868.</u>
BALANCE SHEET PREPAID EXPENSES AND DEFERRED CHARGES		
PREPAID BENEFIT EXPENSET	OTAL	\$ 15,500. \$ 15,500.
BALANCE SHEET ACCOUNTS PAYABLE AND ACCRUED EXPENSES		
SIMPLE IRA CONTR WITHHELDT	OTAL	\$517. \$517.

2018

FEDERAL SUPPORTING DETAIL

BEAT THE STREETS - LOS ANGELES, INC.

PAGE 2

SUPPLEMENTAL FINANCIAL (SCHEDULE D) INVESTMENT EARNINGS OR LOSSES

DIVIDEND INCOME UNREALIZED LOSS ON INVESTMENTS INTEREST INCOME	\$ 54,107. -111,687. 3.
TOTAL	\$ -57,577.

DO NOT MAIL

12/31/18

2018 FEDERAL BOOK DEPRECIATION SCHEDULE

PAGE 1

BEAT THE STREETS - LOS ANGELES, INC.

NO	DESCRIPTION	DATE ACQUIRED	COST/ BASIS	BUS. PCT.	CUR 179 BONUS	SPECIAL DEPR. ALLOW.	PRIOR 179/ BONUS/ SP. DEPR.	PRIOR DEC. BAL DEPR.	SALVAG /BASIS REDUCT	DEPR. BASIS	PRIOR DEPR.	METHOD	LIFE	RATE	CURRENT DEPR.
ORN	I 990/990-PF														
1	WRESTLING MATS	2/28/12	49,397							49,397	38,812	S/L HY	7	.14290	7,05
2	APPLE COMP'S(2); IPADS(2)	5/24/12	4,799							4,799	4,799	S/L HY	5		
3	APPLE COMPUTER	9/10/12	1,592							1,592	1,592	S/L HY	5		
4	WEBSITE	7/12/12	10,699							10,699	10,699	S/L HY	5		
5	WRESTLING MATS	2/28/13	39,023							39,023	25,086	S/L HY	7	.14280	5,57
6	WRESTLING MATS	12/11/13	16,350							16,350	10,510	S/L HY	7	.14280	2,33
7	WRESTLING MATS	11/28/14	8,475							8,475	3,784	S/L MC	7	.14280	1,21
8	WRESTLING MATS	8/11/16	18,000							18,000	3,537	S/L MC	7	.14280	2,57
9	WRESTLING MATS	10/17/16	25,963					- ^ \		25,963	4,175	S/L MC	7	.14280	3,70
10	WRESTLING MATS	9/26/17	 28,771				-	N P'		28,771	2,054	S/L HY	7	.14290	4,11
	TOTAL		203,069		പ	NG	T) (0	203,069	105,048				26,56
	TOTAL DEPRECIATION		 203,069		0	C	(<u> </u>	0	203,069	105,048				26,56
	GRAND TOTAL DEPRECIATION		 203,069		0	C	(<u>) (</u>	00	203,069	105,048				26,56